## IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

PIER NIEDDU, on Behalf of Himself	§	
and Others Similarly Situated,	§	
Plaintiff,	§	
	§	CIVIL ACTION NO 4:12-cv-02726
vs.	§	
	§	
LIFE TIME FITNESS, INC., LTF CLUB	§	
MANAGEMENT CO., LLC,	§	
and LTF CLUB OPERATIONS CO.,	§	
INC.,	§	
Defendants.	§	

## AFFIDAVIT OF DOUGLAS R. CHRISTENSEN

- I, Douglas Christensen, being first duly sworn under oath, state and depose as follows:
- 1. I am an attorney representing Defendants (collectively "Life Time Fitness") in this matter. I submit this Affidavit in support of Life Time Fitness's Opposition to Plaintiff's Motion for Conditional Certification.
- 2. Attached hereto as **Exhibit A** are true and correct copies of excerpts and exhibits from the deposition transcript of Plaintiff Pier Nieddu.
- 3. Attached hereto as **Exhibit B** are true and correct copies of excerpts and exhibits from the deposition transcript of opt-in plaintiff Rosalind Hampton.
- 4. To date, Life Time Fitness has responded to Plaintiff's document requests and interrogatories made in this matter, and it has produced more than 1,200 pages of documents, including payroll and time entry documents, as well as available scheduling data, for both Plaintiff Pier Nieddu and opt-in plaintiff Rosalind Hampton.

5. Life Time Fitness also produced a corporate representative to be deposed under Federal Rule of Civil Procedure 30(b)(6) and prepared this witness to respond to ten separate topics. Attached hereto as **Exhibit C** is a true and correct copy of Plaintiff's 30(b)(6) notice to Life Time Fitness.

6. Attached hereto as **Exhibit D** is Life Time Fitness's alternative proposed notice to potential opt-in class members, in the event the Court considers ordering such notice.

FURTHER AFFIANT SAYETH NOT

_s/Douglas R. Christensen	
Douglas R. Christensen	

Subscribed and sworn to before me this 13th day of May, 2013.

s/Suzanne Robbins
Notary Public

stated in the record or attached hereto.

1

```
Α
               I'm not sure --
 1
               Okay.
 2
         0
               -- who the signature is.
 3
         Α
               Okay. And at the very top of the document, you
 4
         Q
 5
               see it says "Hire Date" and then do you see
               4-20-2010?
 6
 7
        Α
               Uh-huh.
         Q
               Okay. Might you have been hired as early as
 8
               April 20th, 2010 by Life Time Fitness?
9
               Yes.
10
        Α
                      Then would you go back to Exhibit No. 2,
11
         Q
12
               the interrogatories. I want you to look at your
13
               response to interrogatory No. 2. And in
               interrogatory No. 2, you state that you were
14
               employed as a hairstylist from May 20th, 2010
15
               through on or about March 18th, 2010 -- excuse
16
               me -- 2012, correct?
17
               Correct.
18
        Α
               Okay. And then if you would go back to Exhibit
19
         Q
               No. 3, the new hire form, yes, and would you
20
               look sort of in the middle of the document. Do
21
               you see it says under "Job Information," there's
22
               a section called "Job Title"?
23
               Yes.
24
        Α
              And it says "stylist-apprentice"?
25
        Q
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1		explained how the commission work. And when I
2		look at my paycheck, number was not heads up, so
3		I ask what's explanation for detailing in the
4		paycheck and then I never get an explanation for
5		it, so that's what I'm
6	Q	Who did you ask for an explanation?
7	A	The manager Francisco Fuentes.
8	Q	Okay. Did you ask anybody else other than
9		Mr. Fuentes?
10	A	No.
11	Q	And do you have any knowledge what Life Time
12		Fitness might or might not have told other
13		hairstylists about how the commission structure
14		would work?
15		MR. PRIETO: Objection; calls for
16		speculation.
17	Q	(By Mr. Christensen) You can answer.
18	A	I don't know.
19	Q	You don't know?
20	A	I I don't understand the question. Can you
21		rephrase the question?
22	Q	Sure. Do you know do you have any knowledge
23	4	about what Life Time Fitness told other stylists
24		about the commission structure?
25	A	I have no knowledge about it.

1	Q	Do you know what Life Time Fitness told other
2		stylists about how shop charges would work?
3	e e	MR. PRIETO: Objection; speculation.
4	Q	(By Mr. Christensen) You can answer.
5 .	A	I'm not sure.
6	Q	You're not sure what Life Time Fitness would
7		have told other stylists?
8	A	I don't know. I'm not sure.
<sup>^</sup> 9	Q	Mr. Nieddu, I just handed you what the court
10		reporter has marked as Exhibit No. 6. Do you
11		recognize this document as the Life Time Fitness
12		Spa Service Provider Compensation form you
13		received when you began your employment with
14		Life Time Fitness?
15	A	(Reviewing document.) Yes, I do.
16	Q	And is that your signature down at the bottom of
17		the copy?
18	A	It is.
19	Q	Thank you. Do you know whether other stylist
20		employees also received the same form?
21	A	Don't know, sir.
22	Q	Okay. The first start over. That wasn't
23		going to be a very good question.
24		The first sentence under commissions
25		and pay at the very top of the page says:

1		"Service providers earn commissions at the set
2		commission rate from the gross revenue collected
3		(excluding applicable sales taxes) for the
4		services provided"; is that correct?
5	A	Correct.
6	Q	Okay. And then it says: "For each pay period,
7		the service provider will be paid at the higher
8		of: Commissions earned during the pay period,
9		or the applicable minimum rate for commissioned
10		employees multiplied by the hours worked in the
11		pay period, also called 'hitting draw'"; is that
12		correct?
13	A	That's correct.
14	Q	Okay. Did Life Time Fitness provide you with
15		any training or other documents to help you
16		understand what the language in this document
17		meant?
18	A	No, sir.
19	Q	Did you ever attend Life Time University
20		training?
21	A	No, sir.
22	Q	Do you know whether other stylists attended Life
23		Time University training?
24	A	I don't know.
25	Q	Sir, I'm handing you what the court reporter has

1		marked as Exhibit No. 7. Would you let me know
2		when you've had a chance to look at that
3	1	document?
4	А	(Reviewing document.)
5	Q	Do you recognize the document marked as Exhibit
6		No. 7?
7	A	No, sir.
8	Q	You don't ever recall seeing it before?
9	A	No, sir.
10	Q	Would you turn to Page 1107 of that document?
11		It's about the fourth page in or so.
12	A	Page number what?
13	Q	1107. At the top it says "Very Best Places to
14		Work" and "Best in Class Compensation Plans"; do
15		you see that?
16	А	Yes, sir.
17	Q	Did you receive a document like this set out on
18		Page 1107 or a similar document during your
19		employment with Life Time Fitness?
20	А	No, sir, I don't recall.
21	Q	Okay. Do you know whether Life Time Fitness
22		would have provided the document that we've
23		marked as Exhibit No. 7 to other stylists?
24	А	Don't know.
25	Q	Sir, I've just handed you what the court

1	A	Don't know.
2	Q	That Exhibit B that we were just looking at in
3		Exhibit 8, that document appears to set forth
4		how commissions are going to be paid at
5		different levels of sales; is that fair to say?
6	A ,	That's what it look like say.
7	Q	And it looks like it breaks it out separately
8		for service commissions and then for retail
9		commissions; is that correct?
10	A	Correct.
11	Q	Did you ever receive information like this, the
12		information contained in Exhibit B, at any point
13		during your employment at Life Time Fitness
14		whether it be in a conversation with somebody or
15		through a document?
16	A	No, I never receive a document like that.
17	Q	And if you look further down toward the middle
18		of the page it suggests that there were two
19		compensation plans and that you fall into one
20		and it sets forth a new talent stylist section
21		and then a stylist section; is that correct?
22	A	Yeah.
23	Q	And under the stylist section, it suggests that
24		service revenue, less shop charges, times the
25		levels commission schedule, correct?

1	A	Correct.
2	Q	And then it also suggests that commission on
3		retail products, correct?
4	А	Correct.
5	Q	Did anyone at Life Time Fitness ever explain
6		that information to you during your employment
7		with Life Time Fitness?
8	А	No, sir.
9	Q	Do you know whether that information was
10		explained to other stylists?
11	A	No, sir.
12	Q	You don't know?
13	А	I don't know.
14	Q	Okay. What is your understanding of how Life
15	٠	Time Fitness' shop charges worked? How did you
16		understand those to work?
17	А	I do not understand how they work.
18	Q	You don't have any understanding?
19	A	I just if I get paid commission, why should I
20		pay shop charge? That was one. I don't know
21		why I'm paying commission, why you should pay
22		shop charge basically.
23	Q	Could you go back to Exhibit 2, your
24		interrogatory responses, please, and I would
25		like to talk about your response to

1	A	Correct, sir.
2	Q	Okay. I would like to hand you what the court
3		reporter has marked as Exhibit No. 10. Do you
4		recognize that document, Mr. Nieddu?
5	A	No, I don't.
6	Q	Okay. That document, though, in about the
7		middle of the page, Exhibit No. 10, actually
8		about a third of the way down, there's a section
9		it says "Last Day of Work" and it says
10		3-15-2012, correct?
11	A	I can't find oh, okay. Yes, I see.
12	Q	And that's consistent with your recollection,
13		correct?
14	A	Yes.
15	Q	And was Holly Dodson your manager at the time
16		you were terminated?
17	A	Yes.
18	Q	And then could we go back to Exhibit No. 9, your
19		pay stubs?
20	A	Sure.
21	Q	If we look at the first page of Exhibit No. 9,
22		just above the special information section there
23		are separate sections for "Pre Tax Deductions"
24		and "Post Tax Deductions," correct?
25	A	Yes.

1	A	The answer was very, you know, you need to bring
2		your own client, you need to advertising, you
3		need to, you know, go get it, so
4	Q	And what did that have to do with deductions
5		from your paycheck?
6	A	The question of the deduction is look at my
7		paycheck, it's not meet my needs. And it said
8		shop charges, this and that, so I can't and I
9		want to know why the front desk don't give you
10		clientele or even more when your clientele
11		supposed to be with you, they give to somebody
12		else, privileged people that making more income.
13		Then I ask him what the policy is and he
14		couldn't really say that it goes by seniority or
15		whoever makes more money. So if you're the last
16		person to start, it will be the last person to,
17		you know, to get clientele.
18	Q	So did you have some concerns with the way that
19		Mr. Fuentes distributed clientele to the
20		stylists?
21	А	Yes.
22	Q	And you felt you were treated unfairly in that
23		respect?
24	А	Yes.
25	Q	Did you speak with any of your other managers

1		at work?
2	A	I assume he's got a front desk in charge to see
3		if somebody come in times.
4	Q	Would you check in with your supervisor when you
5		arrived for work?
6	A	Sometimes yes, sometimes no. It depends. If
7		he's busy doing some things, I can't chase him
8		around, say, hey, I'm here.
9	Q	And where was your supervisor during your work
10		shift? Did he or she typically stay in the spa
11		area, or would they come into the salon area
12		sometimes?
13	A	In and out.
14	Q	In and out, okay. Could you tell me about your
15		job duties as a hairstylist? What did you do?
16		What are the responsibilities?
17	A	My responsibility is to be courteous to the
18		client, listen what they need and perform the
19		service, high performance for the client.
20	Q	What sort of services would you provide?
21	А	Color, cut, highlight, corrective color, perm
22		and flatiron, up-dos. Pretty much everything.
23	Q	Would you do shampooing?
24	A	Shampooing included.
2.5	Q	Did you have to do cleaning up?

1		worked. After somebody had a service with you
2		and they would go to pay, where would they pay?
3		Would they have to go back to the front desk, or
4		is it right in the spa?
5	A	Front desk.
6	Q	Okay.
7	A	Yeah. I will provide all the information for
<sup>′</sup> 8		the client before I start the service, the cost,
9		the look that she will receive, the change,
10		pretty much everything and then we'll write a
11		ticket, you know, something that goes to front
12		desk. And from there the client will pay from
13		the front desk.
14,	, Q	Okay. And during the period of time that you
15		worked for Life Time Fitness as a stylist, did
16		you have a typical work schedule?
17	A	Can you rephrase? Typical?
18	Q	Sure. Did you have a regular schedule, and I'm
19		just making this up, Monday through Friday 9:00
20		to 5:00?
21	А	Yeah. Yeah, I would say Sunday, Monday off. I
22		was working Tuesday through Saturday.
23	Q	And was that your preference, or is that just
24		what you were assigned?
25	A	That was my preference and also accommodation.

1	A	No.
2	Q	How did you develop that clientele?
3	A	From Life Time Fitness.
4	Q	I take it you cut hair at other places and I
5		shouldn't say cut hair. You performed hair
6		services at places prior to working at Life Time
7		Fitness; is that right?
8	A	Before, yes.
9	Q	Did any of the clients that you worked with
10		before you came to Life Time Fitness follow you
11		to Life Time Fitness?
12	A	A few.
13	Q	When you would come to work while you were
14		working for Life Time Fitness, how would you get
15		into the building? Did you have to show some
16		kind of ID or swipe a badge or anything?
17	A	No. We would come in the front door of the
18		salon.
19	Q	Do you know whether all stylists are required to
20		report to work at the start of their scheduled
21		shift or whether they can report to work when
22		they have their first appointment? Do you know
23		how the scheduling worked with other stylists?
24	A	No, not particularly.
25	Q	Okay. Did you when you worked for Life Time

1		punch in and out?
2	A	Yeah.
3	Q	And you said Mr. Fuentes told you that it really
4		didn't matter whether you did or didn't?
5	A	Yeah.
6	Q	And you don't remember when he told you that?
7	А	No, I don't remember.
8	Q	Did anyone else, any of your other managers talk
9		with you about punching in or punching out?
10	А	No.
11	Q	And when you punched in, the times you punched
12		in, when would you punch in? Would you punch in
13		when you arrived at work?
14	A	Sometime. Sometime I do sometime I did,
15		sometime I did not.
16	Q	Okay. When you didn't punch in when you arrived
17		at work, when would you punch in?
18	A	Do not remember. Since I was remembered that I
19		needed to punch in or punch out, you know, I was
20		doing it. But it was it was not enforcement,
21		so we all forgot. I forgot all the time punch
22		in and punch out, so
23	Q	And sometimes you would punch in when you first
24		came to work, other times you
25	A	Sometime yes, sometime I didn't.

1	Q	And it would be later in the day that you would
2		punch in?
3	A	Later in the day or maybe when I was going for
4		lunch and come back.
5	Q	When you were leaving, when would you punch out?
6		When you were finished for the day?
7	A	Sometime.
8	Q	And what about the other times?
9	A	Sometime was punching when I was coming in,
10		sometime was punching when I was leaving. I
11		don't remember exactly.
12	Q	Would you ever punch out and then do work after
13		you punched out?
14	A	Yes.
15	Q	Why would you punch out and then do work after
16		punching out?
17	A	Punch out to go to lunch and then forget to
18		punch out when I come back.
19	Q	Okay. So you might punch out, go
20	A	I mean, punch out when you go for lunch, then
21		when you come back, forgot to punch in, so I was
22		working.
23	Q	Any other situations where you would punch out
24		and then do work?
25	A	Rephrase the question.

Q So you think Francisco Fuentes put your scheduled into the computer system?  A I think so.  Q Okay. So he would have had in the computer system that you were working Tuesday through Saturday 9:00 to 7:00 or 9:00 to 9:00?  A Correct, to keeping track of the schedule because every hairdresser had a different time.  Did any of the other hairstylists ever tell you what Francisco Fuentes told them about whether they needed to punch in or not?  A No.  Would you go back, sir, to Exhibit No. 7 which is it's this LifeSpa Stylist guide.  A Okay.  And if you would turn to the page we were on before, 1107. Do you see toward the bottom of the section it says there's a sections says "Getting Paid"?  Yes.  A Yes.  Q And you see it says: "All team members must punch in and out"?  Yes.  Did anybody ever tell you that?	1		system.
A I think so.  Q Okay. So he would have had in the computer system that you were working Tuesday through Saturday 9:00 to 7:00 or 9:00 to 9:00?  A Correct, to keeping track of the schedule because every hairdresser had a different time.  Q Did any of the other hairstylists ever tell you what Francisco Fuentes told them about whether they needed to punch in or not?  A No.  Would you go back, sir, to Exhibit No. 7 which is it's this LifeSpa Stylist guide.  A Okay.  And if you would turn to the page we were on before, 1107. Do you see toward the bottom of the section it says there's a sections says "Getting Paid"?  A Yes.  And you see it says: "All team members must punch in and out"?  A Yes.	2	Q	So you think Francisco Fuentes put your schedule
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A Okay.  Q And if you would turn to the page we were on before, 1107. Do you see toward the bottom of the section it says there's a sections says "Getting Paid"?  A Yes.  Q And you see it says: "All team members must punch in and out"?  A Yes.	14	Q	Would you go back, sir, to Exhibit No. 7 which
2 And if you would turn to the page we were on before, 1107. Do you see toward the bottom of the section it says there's a sections says "Getting Paid"?  A Yes.  And you see it says: "All team members must punch in and out"?  Yes.	15		is it's this LifeSpa Stylist guide.
before, 1107. Do you see toward the bottom of the section it says there's a sections says "Getting Paid"?  A Yes.  And you see it says: "All team members must punch in and out"?  Yes.	16	A	Okay.
the section it says there's a sections says "Getting Paid"?  A Yes.  And you see it says: "All team members must punch in and out"?  Yes.	17	Q	And if you would turn to the page we were on
"Getting Paid"?  A Yes.  And you see it says: "All team members must punch in and out"?  A Yes.	18		before, 1107. Do you see toward the bottom of
21 A Yes.  22 Q And you see it says: "All team members must  23 punch in and out"?  24 A Yes.	19		the section it says there's a sections says
22 Q And you see it says: "All team members must 23 punch in and out"? 24 A Yes.	20		"Getting Paid"?
punch in and out"?  24 A Yes.	21	A	Yes.
24 A Yes.	22	Q	And you see it says: "All team members must
	23		punch in and out"?
25 Q Did anybody ever tell you that?	24	A	Yes.
	25	Q	Did anybody ever tell you that?

```
1
         Q
               Yeah, do you see --
         Α
               -- various time?
 2
 3
               Yes.
         Q
         Α
               Yes, I see.
 4
 5
               Okay. And it looks -- does it look like under
               the column for "In," there's a time entry and
 6
 7
               then under the column for "Out" on some dates
 8
               there's a time entry as well, correct?
         А
               Okay. Let me see. Yes.
 9
         0
               Then can we go back, sir, to Exhibit No. 2 which
10
11
               is your interrogatory responses.
12
         Α
               Okay.
               And I would like to look at the response to
13
         Q
               No. 5; do you see that?
14
               Yes.
15
        Α
16
         Q
               Okay. Your response there to No. 5 says: "I
               regularly worked nine hours per day and up to
17
               approximately 54 hours per week, " correct?
18
        Α
               Yes.
19
20
         Q
               Okay. Do you know what the schedules that other
```

hairstylists worked were? Did they regularly

work nine hours a day and 54 hours a week, or

I don't -- I don't know their schedule. It's

vary. A lot of people -- I believe they work

would that have varied, if you know?

21

22

23

24

25

Α

1		full-time. Most of the hairdressers there work
2		full-time, but different schedules, so
3	Q	Were or weren't full-time?
4	А	They were full-time, yeah.
5	Q	Were full-time, okay. I just wanted to make
6		sure I understood you.
7	А	Yeah, they work full-time.
8 .	Q	But different schedules?
9	A	Different schedule, yes.
10	Q	And then a little further down in your response
11		to interrogatory No. 9, you state that your
12		managers did not enforce a strict clock-in and
13		clock-out work policy and that managers would
14		tell you not to worry about clocking in or out
15		because it did not matter for commission paid
16		employees like you, correct?
17	A	Correct.
18	Q	Okay. And we talked a little bit about that
19		earlier today?
20	А	Yeah.
21	Q	Okay.
22	A	Because we were on commissions so it wasn't
23		important or
24	Q	And I just want to make sure. Did any managers
25		other than Mr. Fuentes say that to you?

1	A	No.
2	Q	It was just Mr. Fuentes?
3	A	Yeah.
4	Q	And I think you told me that you had a couple of
5		conversations with him about that; is that
6		right?
7	A	Yes.
8	Q	And you don't remember the particulars or
9		specifics?
10	A	Not really. I don't remember exactly because I
11		was busy and I gotta do this, I gotta do that, I
12		got a meeting and it was just like
13	Q	Any of the times when he talked with you about
14		the fact that it didn't matter whether you
15		punched in or punched out, were there ever any
16		other employees present for those conversations?
17	A	I don't remember.
18	Q	Did you ever receive a written document that
19		told you you didn't need to punch in or punch
20		out?
21	A	No, I never receive any document specify that
22		specify you need to do this or you don't need to
23		do that.
24	Q	And nobody other than Mr. Fuentes told you that
25		you did not need to punch in or punch out?

1	A	Nobody else. Because he was the manager for a
2		long period of time, so like almost a year and a
3		half, so
4	Q	Are you aware of any Life Time Fitness policy
5		that prevented you or stopped you from punching
6		in or punching out?
7	А	No.
8	Q	Are you aware of any Life Time Fitness policy
9		that said that you should punch out before you
10		finished working for a day?
11	A	No. I was relying to my manager words so I
12		didn't looking for any.
13	Q	Okay. Are you aware of any Life Time Fitness
14		policy that said that you should start work
15		before you punched in?
16	A	No.
17	Q	And then on interrogatory No. 5 about two-thirds
18		of the way down, you say: "In other words, it
19		was known by Life Time Fitness management that
20		we would routinely work off the clock"; you see
21		that?
22	A	Okay. Response to 5?
23	Q	Yes. It's about and I'm about two-thirds of
24		the way down that response and it says: "In
25		other words, it was known by Life Time Fitness

1		lunch, we were doing it for lunch and not for
2		all the others so we forget all the time.
3	Q	Right. But if it becomes automatic, why and
4		you think you're not being properly paid, why
5		wouldn't you just punch in and punch out?
6 <sup>)</sup>	A	Because it didn't matter. The paycheck even
7		when I was punching time all the time, it won't
8		change it. The paycheck when I look at it, they
. 9		all the same. It didn't matter if you were
10		working 40 hours and punch in, punch out.
11		Matter of fact, there was some paycheck stub
12		that show that you work more than 40 hours or
13		whatever the paycheck and sometime I work more
14		than 40, 50 hours and then I punch in and punch
15		out. But it didn't matter. Paycheck was still
16		the same, so I said forget it. So sometime I
17		was punch in and sometime I was punch out, but
18		it wasn't it wasn't a mandatory thing, so I
19		said so it doesn't matter. If you have been
20		told that it's not important for you to punch
21		in, punch out, you know, I won't punch in and
22		punch out.
23	Q	And you don't know how often other stylists
24		would or wouldn't punch in; is that fair?
25	A	No, because, you know I don't know that.

1	Q	Could we go back to Exhibit 13? And that's that
2		time punch document that we were looking at
3		briefly before.
4	А	Yeah.
5 .	Q	Okay. On would you agree with me that on
6		Page 2 of that document they show punches in and
7		punches out for you?
8	A	Yes.
9	Q	Okay. And then Page 3 as well?
10	A	Yes.
11	Q	Page 4?
12	А	Yes.
13	Q	Page 5?
14	A	Uh-huh.
15	Q	And then if you go to Page 6 it looks like on
16		that page at least, the punches stop at about
17		December 30th; is that right?
18	A	Yes.
19	Q	Okay. And then would you continue on and it
20		looks like there are no punches on Pages 7, 8
21		and then all the way over to Page 9 until
22		August 28th, correct?
23	A	Uh-huh.
24	Q	Do you know, was there anything special about
25		that period of time, from December 30th until

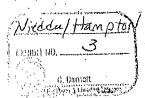
1		August 28th that caused you to not punch in or
2		out at all during that period of time?
3	A	No, there was no reason.
4	Q	Okay.
5	A	It was all blank, so
6	Q	Do you know why you would have started punching
7		back in and out again on August 28th?
8	A	On August 28th of what year?
9	Q	I believe it is August 28th, 2011.
10	А	I got no idea. I don't know.
11	Q	Okay.
12	А	Rather than the week that I missed that I was in
13		Vegas. They should be the only time that showed
14		that I couldn't even punch in, punch out.
15	Q	Do you know when
16	A	I don't have a answer for that, sorry.
17	Q	Do you know when Mr. Fuentes stopped serving as
18		your manager?
19	А	No, I don't remember.
20	Q	Let's go back to Exhibit No. 4 if we could.
21		It's the one that it's a three-page document,
22		looks like this. Take your time. Would you
23		turn to the second page of that document and
24		under the manager history section that we talked
25		about earlier today, do you see the reference to

1		weren't sort of tracking or following what you
2		were doing on a day-to-day basis; is that right?
3	A	What was the question?
4	Q	Your supervisors, they were not following you or
5		tracking what you were doing on a day-to-day
6		basis; is that right?
7	A	They weren't tracking anyone, yeah.
8	Q	They were oftentimes not even in the salon area?
9	A	In and out, you know, besides the last one.
10		Holly, she was more often at the front desk
11		because they had a lot of problems at the front
12		desk.
13	Q	Okay.
14	A	Not having enough employees in the front desk.
15		It was causing, you know, a chaotic time some,
16		so she had to be there and manage, you know,
17		appointment, the phone calls and all this, all
18		that.
19	Q	Okay. And if I understood you correctly
20		earlier, the supervisor was not necessarily
21		aware of when you were coming to work or when
22		you were leaving work; is that correct? If I'm
23		wrong, correct me.
24	A	You're wrong, no. They know when you leave and
25		when you come back when you they know it.

```
1
        Α
               -- human resources -- if it's connection with
               human resources or not, but --
 2
        Q
               Okay. All right.
 3
                         MR. CHRISTENSEN: If you could give me
 4
 5
               about five minutes to look over my notes, I
               think I'm --
 6
 7
                         MR. PRIETO: Sure.
                         MR. CHRISTENSEN: -- close to wrapping
 8
 9
               up.
10
                         MR. PRIETO: No problem.
                         (A recess was taken.)
11
               (By Mr. Christensen) Would you agree with me
12
        0
               that the company policies that we've looked at
13
14
               today during your deposition tell employees that
               they're supposed to enter time accurately and
15
               are supposed to punch in and punch out? I'm not
16
               talking about what you were told by anybody, but
17
               the policies that we looked at today?
18
19
        Α
               The policy you present today, it say so, yeah.
20
               Okay.
                         (Clarification requested by the
21
22
               reporter.)
23
        Α
               The policy that you present today to me does say
               so.
24
               (By Mr. Christensen) It does say so?
25
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View Event: Terminate: Pier G. Nieddu (Terminated) (93858)

02:35 PM 09/14/2012 Page 1 of 1

For: Pier G. Nieddu (Terminated) (93858)

Overall Process: Terminate: Pler G. Nieddu (Terminated) (93858)

Overall Status: Successfully Completed

Details Employee: Pler G. Nieddu (93858) Position: LifeSpa-Stylist Termination Date: 03/15/2012 Reason: Involuntary > Misconduct/Violation Decrease Headcount: Yes Additional Information Secondary Reasons: Last Day of Work: 03/15/2012 Pay Through Date: 03/15/2012 Resignation Date: Notify By: 03/15/2012 Recommended Minimum Notification Date: 03/15/2012 Regrettable: Attachments e100976 / Holly A. TERMINATION PROCESS QUESTIONNAIRE

Process Process History						
Process	Stap.	Simple Section	Completes Ch. 4	Dua Date: 12	re sons a single	omments
Termination	Termination	Submitted	03/26/2012 07:06:32 PM		Holly A. Dodson (100976)	
Termination	Approval by Manager's Manager	Approved	03/27/2012 09:42:37 AM		Patrick J. Fricano (95442) (Manager's Manager)	g de glanger det till tover år en
Termination .	Approval by Employee Relations	Approved	03/27/2012 09:46:39 AM	03/29/2012	Brianna L Weber (53296) (Employee Relations)	
Termination	Service: Terminate User Account	Step Completed	03/27/2012 09:46:39 AM		Workday Service	4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-
Termination	Service: Deactivate Worker Payment Elections	Delayed	07/10/2012 02:00:00 AM	A ANYTHING I FORM A WARRY OF THE WARRY OF TH	The Lates are the second to 3 the 50000 at the 1000 at	
Change Benefits for Life Event	Change Benefits for Life Event	Automatic Complete	03/27/2012 09:46:39 AM	03/29/2012	hand became all take the tight downshift was propriet a graph or many	and the first first first read and the first read a
Termination	Review COBRA Eligibility	Completed	03/27/2012 02:36:40 PM	Year of the second seco	Lisa Boaz (94336) (Benefits Partner)	d — i ga er a men en kjern i leg a for en
Termination	Service: Deactivate Worker Payment Elections	Step Completed	07/10/2012 02:01:29 AM		Workday Service	



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LTF00000276

## INVOLUNTARY TERMINATION PROCESS QUESTIONNAIRE

Complete the Termination Questionnaire to assist you, your General Manager, Area Director, and Employee Relations in determining whether or not the team member's termination is appropriate and falls within Company guidelines.

Attach an electronic copy of this questionnaire and all documentation, as stated below in #6, to termination process in Workday.

- 1. Your name: Holly Dodson Title: Spa DH Club: City Centre
- 2. Name of team member being terminated: Pier Giorgio Nieddu
- 3. What was the final incident that warrants the termination? Provide a detailed account of the final incident: Giorgio was working at another salon, doing booth rental. Stephen ADH and I had a meeting with him,(Wed) and he admitted to working there due to helping a friend out. I showed and gave a copy of his salon agreement letting him know that he could not work for another salon/ spa establishment white maintaining employment with City Centre LifeSpa. He said he would talk to the friend he was working for and let me know his plans that Friday. When He came to work on Thursday I caught him smoking a electronic cigarette in the color bar area. When I told him that he needed to take that outside, he began to argue with me, and ask me " What are you going to do about it" So I spoke with my regional and HR and Frank DH and I pulled him into the office and told him he needed to leave until further notice.
- 4. Has this team member been properly trained? <u>YES Provide</u> details of training: <u>Has been with the company</u> almost two years and is very aware of rules and regulations for LTA
- 5. Has this team member been previously disciplined? (i.e. employee relations assisted the DH with drafting and delivering a warning report or performance improvement plan) Answer YES or NO and provide details as to when and how the team member has been disciplined; NO
- You must submit all documents that support and contradict the termination (i.e. warning reports, performance improvement plans, annual reviews, etc) by attaching them to the termination request in Workday.
- 7. Have all options short of termination been exhausted (i.e. appropriate coaching, corrective actions, final warning)? Answer YES or NO and provide details of all previous actions taken: Yes, I spoke with him about his salon agreement and he was fully ware of the consequences of working in another salon.
- 8. Who is requesting the termination? (Name and Title) Holly Dodson DH LifeSpa
- Will the team member be surprised that s/he is being terminated? Answer YES or NO and explain your answer: NO. He gave his resignation three times when Stephen and I spoke to him about his salon agreement then decided to wait until Friday.

provisions stated in the record or attached hereto.

25

1

```
1
        Α
               No, sir.
               Okay.
         0
 2
                         MR. CHRISTENSEN: Could we go off the
 3
               record for just one second?
 4
 5
                         (A recess was taken.)
               (By Mr. Christensen) And I think I asked you
 6
        Q
               this question, but if I did I don't remember and
 7
 8
               I apologize if I'm repeating. Have you ever
               testified in a trial or other formal proceeding?
 9
        Α
               No.
10
               Okay. Did you do anything to get ready for your
11
        Q
               deposition today?
12
13
        Α
               Yes.
               Okay. What was that?
14
        Q
               I prayed.
        Α
15
               Okay. Other than prayer, anything else you did?
16
        Q
17
        Α
               No.
               Okay. Did you look over any documents to get
18
        Q
               ready for today?
19
        Α
20
               No.
               Okay. Are you currently employed?
21
        Q
22
        Α
               No.
               And when is the last time that you were
23
        Q
```

Last time I was employed was at Life Time

24

25

A

employed?

1		Fitness at City Centre, Houston, Texas, as of
2		February the 13th.
3	Q	Okay. And this was your last day of employment,
4		February 13th?
5	A	Yes.
6	Q	Okay. And why did you decide to join or opt
7		into this lawsuit?
8	A	Because of I was working for Life Time
9		Fitness for four years. I was a loyal and
10		committed employee and I was very disappointed
11		in the practices and the monies being taken out
12		of my check and also not being paid for overtime
13		and not having enough money to survive.
14	Q	Okay. And when did you first think about opting
15		into this lawsuit?
16	A	Immediately after I found out what was going on.
17	Q	Okay. And when you say what you found out was
18		going on, found out what was going on at Life
19		Time Fitness or found out about the lawsuit?
20	A	Found out what was going on at Life Time
21		Fitness.
22	Q	Okay. And when did you find out what was going
23		on at Life Time Fitness?
24	A	After asking trying to get advice from
25		employment and regolutions department and

1	A	Why wasn't I getting paid overtime, why wasn't I
2		reimbursed for products that I bought for my
3		clients and why don't I have any products for
4		any clients. I had ethnic clientele, black
5		clientele. Why don't I have products for them
6		and why wasn't I paid back for those products?
7		And why am I getting charged on my check for
8		what they call shop charges
9	Q	Okay.
10	A	for foils and things I don't use? And
11		meetings, like mandatory meetings we had on
12		Monday, we didn't get paid for that. I didn't
13		get paid for mandatory meetings. I didn't get
14		paid for continuing education classes. I didn't
15		see those on my check.
16	Q	Okay.
17	A	Several issues, ongoing issues, four years.
18	Q	And did you raise these issues during the whole
19		period of your employment?
20	A	Yes.
21	Q	Did you ever get any satisfaction with respect
22		to any of those issues?
23	A	No, it was always a dead end.
24	Q	Okay. And when did you first find out about the
25		lawsuit that you're a part of now?

1	Q	And who told you that it didn't matter whether
2		you clocked in or out?
3	A	Francisco Fuentes and other people that sat in
4		his position.
5	Q	Who specifically other than Mr. Fuentes do you
6		recall?
7	A	I have those names wrote down. They came
8		through like maybe ten of them, so I don't know
9		their name. Their whole names was like can I
10		pull that out?
11	Q	Is it one of the documents you submitted
12	A	No, it was not a document.
13	Q	Oh, you can pull it out, sure.
14	A	I just want to tell you the names. Okay. Here
15		are the people that Moniquca, she was a
16		standing-in manager. She was after Francisco
17		Fuentes. And Robert Shaler, he work alongside.
18		He was Francisco Fuentes' assistant. Holly
19		Dodson, she transferred from another location.
20		She was a department head. She stayed there
21		maybe three maybe three months. Christine,
22		Merquis Guzman, Jessica Darby and some corporate
23		guy that was a floater. His name was Glen, and
24		I'm not sure what location he came from.
25	Q	Okay.

1	А	And these all were people within from the
2		time Francisco Fuentes left the company until
3		now.
4	Q	And is it your testimony that all of those
5		individuals told you that it didn't matter
6		whether you punched in or punched out?
7	A	Well, they weren't sure either. I would say the
8		answer is yes.
9	Q	Okay. And why do you say they weren't sure
10		about punching in or punching out?
11	A	They had a lot to learn to replace him.
12	Q	And did any of those people, Moniquea, Robert
13		Shaler, Holly Dodson and the others that you
14		referenced, did any of them tell you that they
15		didn't know whether you should or shouldn't
16		punch in or out?
17	A	Yes. I would say yes. The answer is yes.
18	Q	And I think you had mentioned that you were paid
19		on a commissioned basis; is that correct?
20	A	That's correct.
21	Q	Was that throughout your employment with Life
22		Time Fitness?
23	A	No, sir, it wasn't.
24	Q	Okay. When did you start becoming paid on a
25		commissioned basis?

1	A	I would say October, October of 2011.
2	Q	And prior to becoming employed by Life Time
3		Fitness on a commissioned basis, how were you
4		paid?
5	A	I was paid hourly.
6	Q	Okay. And when you were paid on an hourly
7		basis, did you punch in and punch out?
8	A	Yes, sir, that's correct.
9	Q	And when you paid on an hourly basis, did you
10		get paid for all the time that you worked?
11	A	No. That's for the overtime like the mandatory
12		meetings and the continuing education classes
13		and staying overtime when he needed me to stay.
14	Q	And so why wouldn't you or how didn't you get
15		paid for that time if you were punching in and
16		punching out?
17	A	Because I punched out at my regular time. He
18		was Francisco was very adamant about us doing
19		what he told us to do.
20	Q	I don't want to put words into your mouth, but I
21		want to make sure I understand what you're
22		saying. Are you saying that Mr. Francisco
23	,	Franco excuse me
24	A	Fuentes.
25	Q	Francisco Fuentes

1.	Q	Okay. And the question I'd like you to answer,
2		though, is how often did Mr. Fuentes tell you to
3		clock out, go home and then call you back into
4		work?
5	A	I don't I don't know. I can't answer that
6		question. I don't know, sir, I don't know.
7	Q	You don't know?
8	A	It was just often. That's the only thing I can
9		say.
10	Q .	But I need a descriptor of "often." What does
11		often mean?
12	A	Often is more times than once.
13	Q	So maybe as little as twice?
14	A	More than twice.
15	Q	Okay. Three times?
16	A	I would say I'm not sure. I can't answer
17		that, but it was often.
18	Q	But possibly as little as three times being
19		often?
20	A	Possibly.
21	Q	I'm going to show you, ma'am, what the court
22		reporter has marked as Deposition Exhibit
23		No. 16. Have you seen this document before?
24	A	Yes, sir.
25	Q	Okay. And is that your signature on the bottom?

```
1
        A
               Yes, sir.
 2
               And a November 15th, 2012 date, correct?
         Q
 3
         Α
               Yes, sir.
               And that is the document you signed to join this
 4
         Q
 5
               lawsuit, correct?
               Yes, sir.
 6
         Α
 7
               Okay. And, ma'am, would you look at the
         Q
 8
               document in the pile to your right that's
               labeled Exhibit No. 1? There's a number of
 9
               documents that we used earlier this morning with
10
               Mr. Nieddu that I'm going to ask you to look at
11
12
               as well. The document that's labeled as Exhibit
13
               No. 1 is the complaint in the lawsuit that
14
               Mr. Nieddu brought against the defendants. Have
               you seen the document marked as Exhibit No. 1
15
16
               before?
               When you say document No. 1, you mean this
17
        Α
18
               document No. 1 right up at the top of the page
               here?
19
20
         Q
               At the very bottom it says Exhibit 1; do you
21
               see --
22
        Α
               Oh, okay. Yes --
               -- that? Yep.
23
        Q
```

-- sir, I see it. Yes, sir, I have seen this

24

25

Α

before.

```
No. 1. It's -- I think it's about the third
1
              page of the document, though they aren't
 2
 3
               numbered. It's at the top, interrogatory No. 2,
              do you see that, and then --
 5
              Yes, sir.
        Α
               -- response? It says: "I started working for
 6
        Q
              Life Time Fitness on or about May 31st, 2010 and
 7
              am currently employed by Defendants.
        Α
              Yes.
9
               Okay. And at the time you created this
10
        Q
               document --
11
              Yes, I --
12
        Α
               -- you were still employed at Life Time?
13
        Q
        Α
              Yes, I was.
14
15
               Yes. Okay. I'm going to hand you what the
               court reporter has marked as Deposition Exhibit
16
              No. 18 and would you look that document over
17
              when you have a chance?
18
19
        Α
              Okay.
               Okay. The document that I've handed you that
20
        Q
21
               we've marked as Exhibit No. 18 is entitled New
               Hire/Rehire Form, correct?
22
        Α
              Yes.
23
               Okay. And that has your hire date at the top.
24
        Q
25
               It appears to say -- is that -- do you know, is
```

```
1
               that 5-3 or 5-31-2010?
               That's 5-31 --
        Α
 2
               Okay. And --
 3
         Q
 4
        Α
               -- the 31st of May --
               Okay. And this doc --
 5
         Q
               -- 2010.
 6
        Α
               And this reflects that you started Life --
 7
               started at Life Time Fitness on or about
 8
               May 31st, 2010?
9
               That's correct.
        Α
10
               Okay. And then a little further down on that
11
         Q
               document about halfway down under the job
12
13
               information section, there's a part that says
               "Job Title"; do you see that?
14
15
        Α
               Yes.
               And it says "stylist/apprentice." Is that the
16
        Q
17
               position into which you were hired as you
               recall?
18
        Α
               Well, when I started, they had me as a -- I
19
               wasn't a stylist. They had me as a shampoo
20
21
               girl.
               Okay. And how long did you remain a shampoo
22
        Q
               girl, if you recall?
23
        Α
               Well, my positions changed. As long as he was
24
               there.
25
```

- 1 A It was a joke.
- 2 Q Oh, okay. So there were just two positions
- 3 shampoo girl and then commissioned stylist?
- 4 A Yes, sir.
- 5 Q And as a shampoo girl, what were your duties and
- 6 responsibilities?
- 7 A Shampooing for all the hairstylists.
- 8 Q Okay.
- 9 A And I was on a commission basis as well. I was
- 10 informed that I would get commission for the
- 11 products that I sold to clients.
- 12 Q Okay. And then when you became a commissioned
- 13 stylist, did your job duties change?
- 14 A Yes.
- Okay. And how -- what happened at that point in
- 16 time? How did they change?
- 17 A At that the point in time I was on 100 percent
- 18 commission and I got commission for still -- for
- 19 retail.
- 20 Q Okay.
- 21 A And my hours were cut dramatically to four hours
- 22 per day -- yes, four hours per day five days a
- 23 week.
- Q Okay. And that's when you became a commissioned
- 25 salesperson that your hours got cut?

1	A	Yes, when my position changed, my hour position
2		changed to
3	Q	Okay. And what were your
4	A	Yeah, a commissioned stylist.
5	Q	Did you have a typical or standard schedule that
6		you worked?
7	A	Well, initially when I was hired, I was hired to
8		work from 9:00 to 6:00.
9	Q	As a shampoo girl?
10	A	Yes.
11	Q	Okay. And then when you became a commissioned
12		stylist and your hours got reduced, what was
13		your schedule?
14	A	9:00 to 1:00. 9:00 a.m. to 1:00 p.m.
15	Q	And whose division was it to reduce your hours
16		at that time?
17	A	I have not found that out and I have not found
18		out why my hours were cut still to this day.
19		That's my reason for not being employed there.
20	Q	And did anyone do you recall anyone
21		explaining to you why your hours were cut?
22	A	No one ever explained anything to me.
23	Q	Did you ask any questions?
24	A	Yes, sir.
25	Q	Do you recall who you asked?

1		And I don't have a lot of questions about the
2		document, but please take your time and look
3		through it. I just want to ask you if you
4		recognize the documents that compile Exhibit
5		No. 19?
6	A	Yes. Can I state something right quick?
7	Q	Yes.
8	A	I notice on these documents from the front,
9		there are none of my commissioned sales on here,
10		none, absolutely none.
11	. Q	Okay.
12	A	Upon hiring by Mr. Francisco Fuentes, I was
13		supposed to get commissioned sales plus hourly.
14		I'm beginning to see some now. Yeah, this
15		changed very drastically. (Reviewing document.)
16		I'm observing here an hourly rate that's not
17		right.
18	Q .	And why don't you think an hourly rate is right?
19	A	Because I wasn't getting paid hourly because
20		this is up until current time, right?
21	Q	No. Actually it appears what this document has,
22		and you can check me if I'm wrong, they are pay
23		stubs from the period of time starting June 1st,
24		2010, which is the very first page, and then
25		they end on October 31st, 2012. And I believe

1		these are pay stubs that reflect the period of
2		time that you were paid
3	A	Paid hourly.
4	Q	hourly?
5	А	Okay. But I see a lot of my commissions are not
6		on there as well, but, you know.
7	Q	Would you agree with me that some of these pay
8		stubs reflect that you were being paid retail
9		commissions in addition to an hourly rate?
10	A	Some of them, but all of them not on there. But
11		I can't go into explanation on any of that.
12	Q	But you do agree that there is at least
13		references on a number of these
14	A	There are references
15	Q	Okay.
16	A	yes, there are.
17	Q	And did you also see some references to overtime
18		pay on some of these pay stubs? Please feel
19		free to look at them again as long as you need
20		to get comfortable with that statement.
21	A	Yeah, I see one reference.
22	Q	Okay. And did you see some references on there
23		to pay for training time or in-training?
24	А	Let's see, in-training. That would be
25	Q	It's not on every stub but it's on some of them.

1	Q	Okay.
2	A	It's below minimum wage.
3	Q	What's below minimum wage?
4	A	The shop charges taken out, plus my insurance
5		taken out and everything else, all the
6		deductions that were taken out due to the shop
7		charges. And also, I don't know if you're
8		familiar with premium fees that they took out of
9		the checks as well, and I still don't know what
10		they are.
11	Q	Were shop charges ever deducted from your checks
12		that you were aware of while you were paid on an
13		hourly basis?
14	A	Not that I'm aware of.
15	Q	So
16	A	I would have to go back through the documents.
17	Q	So shop charges became an issue once you became
18		a commissioned stylist; is that fair?
19	A	Really an issue, yes, really because I was
20		buying my clients' products. Like I said, I
21		have an ethnic clientele and I was buying my
22		clients' products. And when I had to get
23		products for my clients, I would have to buy
24		them and when I asked the acting supervisors to
25		get them, they said, "Why are you buying

т.		products: "
2		"I'm buying products because I have
3		clients coming in today. Can you get a
4		descriptor? Can you pay me my monies back for
5		the items that I have" relaxer cost a lot of
6		money. I paid for I paid a lot of money for
7		relaxers. And then when I had them to get the
8		relaxer, they didn't they don't know anything
9		about relaxers. So they would buy just the
10		relaxer.
11		With a relax when ethnic people get
12		relaxers, you have to have the shampoo, the
13		conditioner, and everything that comes it
14		gets in the system. It's just not one thing.
15		You have to have everything. Or we have to
16		check the budget. So I'm not going to sit
17		around and wait for them to get that. I have to
18		accommodate the clients.
19		So that wasn't always that was
20		always an issue, then plus on top of that then
21		I'm getting shop charges taken out and I haven't
22		been reimbursed for what I've bought.
23	Q	And how often would you buy product that you
24		used?
25	А	All the time. All the time, whether it be some

1	Q	No, no, hourly rate's gone.
2	A	I was going baby, that's gone bye-bye by
3		then.
4	Q	When you become commissioned, you were no longer
5		paid an hourly rate?
6	A	No.
7	Q	Okay. But your schedule also was changed to be
8		only 9:00 to 1:00 five days a week; is that
9		right?
10	A	Yes. And then I wanted to add that when I was
11		working those hours, I was the only one working
12		those hours. That's why I kept asking and
13		asking and asking because when you're on a
14		commission basis, they tell me when you're on a
15		commission basis, you get to pick your hours.
16		You get to choose your hours as an independent
17		contractor. And that wasn't true because I
18		continued to work up until February the 13th the
19	,	same time, the same hours.
20	Q	Okay. So you continued to work 9:00 to 1:00 the
21		entire time until your termination?
22	A	Uh-huh.
23	Q	And did I understand you right that you were the
24		only stylist working those hours?

25

Yes.

Α

1	Q	So there was nobody else in the spa?
2	A	Nobody else was working those hours. Everybody
3		else picked and chose their hours. Everybody
4		else worked from 9:00 to 6:00. They had
5		rotating hours.
6	Q	Okay. When you say no one else was working
7		those hours, you mean other people were there
8		when you were there, but they just
9	A	Right.
10	Q	Okay.
11	A	It was just like I was leaving early. But I
12		know the I just smiled and kept going because
13		they was like you lucky, but they didn't know.
14	Q	Would you take a quick look at the document that
15		we marked as Exhibit No. 11 in the pile to your
16		right? Should be a copy of the employee
17		handbook.
18	A	Okay.
19	Q	Do you recognize the document that was marked as
20		Exhibit No. 11?
21	A	This goes along with very vaguely.
22	Q	Okay. Do you think you received a copy
23	A	You know why I don't know it? Because I didn't
24		get a copy of it. It was online.
25	Q	There was a copy of it available online?

```
1 Q Okay.
2 A But I went into part-time mode when I did my
3 transition --
```

- 4 Q All right. Okay.
- 5 A -- when my hours got cut.
- 6 Q Okay.
- 7 A That should have been done. So I'm getting shop
- 8 charges taken out, my insurance taken out and so
- 9 my check is like (indicating).
- 10  $\,\,$  Q  $\,\,$  Okay. Do you have an understanding of how the
- tip credit system at Life Time Fitness worked?
- 12 A We don't want to even talk about that. Tips?
- 13 Q Tips. Did you ever receive tips?
- 14 A Some of them.
- Okay. And do you have any understanding of how
- the tip credit system worked at Life Time --
- 17 A No.
- 18 Q Okay. Do you have any --
- 19 A Can you reiterate that?
- over the way it handled your tips?
- 22 A Oh, yes, of course, my tips and my commission.
- Q Okay. And what's --
- 24 A I want to add this to the record. My
- 25 commissions -- some of my commission, my

1		co-workers knew how to work the SpaBiz software
2		and they would go in and take my sales of my
3		commission away because they knew how to work
4		the software. Those were taken away from me.
5	Q	Who do you believe took away sales from you?
6	A	Marisol Campos and Jessica Krause.
7.	Q	And why do you believe that?
8 .	A	I believe that because when I was a shampoo
9		assistant, I shampooed for their clients and I
10		sold them products, I sold their clients
11		products. So they didn't feel like it was fair
12		and they told Mr. Francisco Fuentes you put
13		his name down there, too Francisco Fuentes
14		about it and he would go in and change it. So
15		I'm keeping record of what I'm doing when I'm
16		shampooing keep in mind I'm shampooing for
17		like nine people. So the majority of them were
18		from these young ladies. And when I would sell
19		at the end of the day, they would go into the
20		it wasn't SpaBiz then, I'm sorry. It's SpaBiz
21		now. Shortcuts.
22	Q	Okay. And you think that they took sales that
23		were made to customers that you think you made
24		and gave themselves credit for it?
25	A	Exactly. That's exactly what they did.

1	Q	Okay. And did clients ever just hand you money
2		rather than putting it on the credit card? Say
3		you finish doing my hair
4	A	If they were allowed. If they were allowed,
5		yeah.
6	Q	So there's
., 7	A	If not, they would leave it at the front
8	Q	Okay.
9	А	and we should get them at the end of the day.
10		But there's been several times that I did not
11		get my tips.
12	Q	Do you know what happened to the tips?
13	A	I don't know what happened to them.
14	Q	I mean, is it the company not paying them to
15	,	you? Is it other people taking other
16		employees taking tips that were really yours?
17	A	They're a part of the company if they're
18		if they're employed by the company, that's the
19		company, right?
20	Q	I suppose one could quibble about that. But I'm
21		just trying to understand from your perspective,
22		is it the company keeping it and never paying it
23		out to you, or is it put on the counter and
24		somebody's taking it?
25	A	I would say I can't answer that question. I

On the massage side --1 Α 2 Q Okay. Α -- yes. Okay. And so they -- if they were in their 5 office, the supervisors on the spa side, they wouldn't necessarily see employees coming and 6 7 leaving from the salon side? Α No. 8 Okay. How often were the supervisors over on 9 0 the salon side? Were they --10 You almost made me say something. Okay. 11 Α 12 could I answer that question? Repeat it again. Q Yeah, I guess I'm -- I'm just trying to get a 13 feel for how much interaction the stylists would 14 have during the day with their supervisor. Was 15 16 the supervisor pretty regularly or consistently over in the salon, or rarely in there? 17 Α Periodically. 18 19 Okay. Okay. Q 20 Α They were there either when there was a problem in the front desk or if there was nobody to work 21 22 the front desk. But any other time they would be in the office. 23

Okay. Were job duties as a commissioned

hairstylists the same, in your opinion, as the

24

25

Q

1		job duties of the other commissioned
2		hairstylists in the City Centre
3	A	Oh, no. They had me cleaning up all the time
4		like I was a maid. No.
5	Q	Okay. So you had different duties than the
6		other hairstylists?
7	A	Yes.
8	Q .	Okay. When you were a hairstylist, how busy
9		were your workdays?
10	А	How busy as far
11	Q	I know you said you were there
12	A	as productivity?
13	Q	Yeah, exactly. I think you said you were
14		when you became a commissioned stylist, you were
15	1	typically there from 9:00 to 1:00 five days a
16		week. Were you fully occupied during those
17		hours?
18	A	I tried my best to be. If I wasn't there, I was
19		out marketing trying to get somebody to come in
20		to see me because they would the clients
21		would call and they would tell them that I
22	•	didn't work there anymore either they'd tell
23		them that, "She's not here. Can I put you with
24		somebody else?" It was always something.
25	Q	Okay.

1	A	So when I wasn't in there, I was marketing.
2	,Q	Okay. And would you always arrive for work at
3		the start of your scheduled work hours? So
4		and by that, I mean if you're scheduled to work
5		from 9:00 to 1:00, would you arrive at 9:00
6,		whether you had an appointment then or not?
7	A	Yes.
8	. Q	Okay.
9	A	Yes.
10	Q	And did you always stay until 1:00 whether you
11		had an appointment or not?
12	A	Yes.
13	Q	And I think you told me earlier other
14		hairstylists had different start times and
15	·	different end times, and other hairstylists,
16		some of them worked longer schedules than you
17		did?
18	A	Yes.
19	Q	Other than actually working on customers and
20		doing marketing-type work, what other kind of
21		work would you do when you weren't doing one of
22		those two things but were at the workplace?
23	A	Cleaning up behind them.
24	Q	Okay. Did you ever have to do any work with
25		products or anything like that?

- 1 A Yeah. I was the one put them up.
- 2 Q Okay.
- 3 A I did the inventory, I did the towels, I did the
- 4 laundry, I did the stocking, I did sweeping,
- 5 dusting, mopping, everything.
- 6 Q Did other hairstylists do those things?
- 7 A No.
- 8 Q And do you know how it worked in the other
- 9 clubs, the division of duties --
- 10 A I wish I did.
- 11 Q Okay. But you don't?
- 12 A But the answer is no.
- 13 Q Okay. And I think you told me that there was
- 14 some occasions that you were told to go home
- 15 before the end of your shift and then were
- 16 called back to work?
- 17 A Uh-huh.
- 18 Q Okay. And did that happen when you were a
- 19 commissioned hairstylist?
- 20 A No.
- 21 Q Okay. It happened when you were a shampoo girl?
- 22 A Yes.
- 23 Q Okay. And you would get sent home?
- 24 A But I did get sent home -- well, after they cut
- my hours, they didn't have to send me home.

```
machine?
 1
               Okay. Did you receive any vacation or paid time
 3
               off while you were working for Life Time
               Fitness? Did you get a certain number of days
 4
               of vacation a year, I don't know, two weeks,
 5
               three weeks, none?
 6
               I remember I got majority of my PTO when I had
 7
        Α
 8
               my surgery. When I came back from my surgery,
               that's when they cut my hours to four.
 9
        Q
               Okay. When -- when were you out for surgery?
10
               That was 2011, October.
11
        Α
               October of '11?
12
         Q
13
        Α
               Uh-huh.
               And how long were you out of work?
14
        Q
15
        Α
               I was out I think possibly five to six weeks --
16
               four to -- I would say four to six weeks.
               Okay.
17
        0
               And also I was told -- I had like over 50 hours
        Α
18
19
               of PTO and I was told I could not use them.
20
               That's when the letter -- when I told you about
               the letter from Mark Savage that said as of
21
22
               January 31st --
               About --
23
24
        Α
               -- about PTO.
25
               -- COBRA I thought you said?
         Q
```

1	Q	All right. While you were employed by Life Time
2		Fitness on an hourly basis, a noncommission
3		basis, did you punch in to work each day when
4		you came to work?
5	A	Yes.
6	Q	Okay. And how would you do that? Did you enter
7		an employee ID number?
8	A	Yes.
9	Q	Okay. You didn't do a fingerprint swipe or
10.		anything?
11	A	No.
12	Q	Okay. And when you were leaving at the end of
13		the day, did you punch out each day when you
14		were employed on an hourly basis?
15	Ä	Yes. My recollection, yes.
16	Q	Okay.
17	A	And for lunch, too, in and out punch.
18	Q	Okay. And you'd punch in and out for lunch as
19		well?
20	A	Yes.
21	Q	Okay. Do you know how the other do you know
22		how stylists handled reporting in and reporting
23		out? Do you know whether other stylists would
24		punch in or punch out?
25	A	I know they were confused about punching in and

т.		correct:
2	A	Yes, because as a resource, once I I was very
3 .		in the dark when I transitioned over, so I would
4		look to my peers.
5	Q	And your peers being the other commissioned
6		hairstylists?
7	A	Yes.
8	Q	Okay. And they had told you that they weren't
9		sure whether they needed to punch in or punch
10		out?
11	A	Yes.
12	Q	Okay. Once you were a commissioned hairstylist,
13		did anyone ever tell you that you needed to
14		punch in and punch out, that it was required?
15	A	Like I stated earlier, it was like it didn't
16		matter if you did or not because you're
17	•	commission. So it was like you get paid for
18		your work. Whatever you do, that's what you
19		get.
20	Q	Okay. Did anyone ever show you a document or a
21		policy that said it didn't matter if you punched
22		in or punched out when you were a commissioned
23		salesperson?
24	A	No, because anytime you asked a question what
25		I would say, in my opinion, when I tried to get

Case 4:12-cv-02726 Document 23-1 Filed in TXSD on 11/15/12 Page 1 of 1

# CONSENT TO BECOME A PARTY PLAINTIFF TO LIFETIME FITNESS FLSA LAWSUIT

Name: Hampton, Rosalind

- 1. I consent and agree to pursue my claims of unpaid overtime and/or minimum wage through the lawsuit filed against my employer.
- 2. I understand that this lawsuit is brought under the Fair Labor Standards Act. I hereby consent, agree and opt-in to become a plaintiff herein and be bound by any judgment by the Court or any settlement of this action.
- 3. I intend to pursue my claim individually, unless and until the court certifies this case as a collective or class action. I agree to serve as the class representative if the court approves. If someone else serves as the class representative, then I designate the class representatives as my agents to make decisions on my behalf concerning the litigation, the method and manner of conducting the litigation, the entering of an agreement with the plaintiffs' counsel concerning attorney's fees and costs, and all other matters pertaining to this lawsuit.

4. In the event the case is certified and then decertified, I authorize Plaintiffs' counsel to use this Consent Form to re-file my claims in a separate or related action against my

Signature / NOW 1 17 LIMDate Signed)

Meddy/Hampton
EXHIBIT NO. 16



lettet New	Hire / Rehire Form
HIRE DATE: 3 13/120/0 CI	JUB NAME: H
TEAM MEMBER INFORMATION:	New Hire: Rehire; (with HR Approval)
PLEASE PRINT CLEARLY  Redacted  SOCIAL SECURITY #:	BIRTHDATE: 11 / 04 / 70
	(MI) (Last)
	Single CURRENT LITE MEMBER (Y or N): N/A  Od Blud #227 Houston TX 17074  (City) (State and Zip code)
HOME PHONE #: 113-771-6999	E MAIL ADDRESS: N/A
EMEROBNEY CONTACT: DO TO This Hampton	RELATIONSHIP: Mother PHONE # (601) 278-9254
JOB INFORMATION:	***************************************
FULL TIME: PART TIME:	REQUESTED PHONE EXTENSION:
JOB TITLES STYLES APPLE	HOLD DEPARTMENT: Ref. Spr.
HOURLY RATE: \$ // SALARY; \$	TARGET INCENTIVE: \$
HIRING MANAGER: (Print Eul)	Name as It Appears In MIMS)
SIGNATURES ÄÑD APPROVALS:	
	- Talkon.
I' Level Managhment	Date
2 <sup>nd</sup> Level Management	Date
Recruiting Manager (Dept. Head and Above)	Date
Compensation Manager (Dept. Head and Above and Excep	tions) Date
IIR Use - Team Member New Hire #: 95.406	HRIS Coordinator Initials:

Nieden/Hampton
EXHIBIT NO. 18

C. Barriell
Date in the lineary Bears.

#### UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

PIER NIEDDU, on Behalf of Himself and Others Similarly Situated

CIVIL ACTION NO. 4:12-CV-02726

Plaintiff,

JURY TRIAL DEMANDED

V.

LIFETIME FITNESS, INC., et al.

Defendants.

# PLAINTIFF'S NOTICE OF FRCP 30(b)(6) CORPORATE REPRESENTATIVE DEPOSITION TO DEFENDANT LIFETIME FITNESS, INC.

TO: Defendant LIFETIME FITNESS, INC., through its counsel of record, Douglas Christensen of DORSEY & WHITNEY LLP, 50 South Sixth Street, Suite 1500, Minneapolis, MN 55402-1498.

Pursuant to FRCP 30(b)(6), Plaintiff hereby notices the deposition of the person or persons most knowledgeable of the following topics:

- 1. The number of hair stylists employed by Lifetime Fitness nationwide;
- 2. All nationwide locations at which Lifetime Fitness hair stylists work;
- 3. The general job duties performed by Lifetime Fitness hair stylists nationwide;
- 4. Lifetime Fitness's commission pay system for hair stylists nationwide, including commissions paid for both services and retail, tips received, and deductions including "shop charges";

- 5. The system(s) in place, if any, to comply with the Fair Labor Standards Act for commission paid hairstylists, including how long it has been in place and what changes have been made to it, if any, during the last five years;
- 6. Scheduling of hair stylists' work hours and the system in place for the reporting of the hair stylists' hours nationwide;
- 7. Paperwork that is created and maintained by Lifetime Fitness related to the hair stylists' commissions earned and paid for services and retail provided, their compensation, generally, and hours worked;
- 8. Lifetime Fitness's policy on paying minimum wage and overtime to its hair stylists;
- 9. To the extent Lifetime Fitness raises the affirmative defense of good faith, the witness should have detailed knowledge regarding Defendants' efforts to comply with the Fair Labor Standards Act;
- 10. Lifetime Fitness's general practices and policies on retaining payroll records such as time sheets and pay checks; and
- 11. Lifetime Fitness's denials and admissions to the averments in Plaintiff's Complaint, including any amendments, and responses and objections to Plaintiff's discovery requests.

The 30(b)(6) deposition will take place on March 21, 2013 beginning at 9:00 a.m. at the offices of Dorsey & Whitney LLP, Suite 1500, 50 South Sixth Street, Minneapolis, Minnesota 55402 and will continue from day to day until complete. The deposition will be recorded by a certified Shorthand reporter and may be videotaped.

You are welcome to examine the witness.

#### Respectfully submitted,

#### SHELLIST LAZARZ SLOBIN, LLP

By: <u>/s/ Martin A. Shellist</u>

Martin A. Shellist

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Ricardo J. Prieto

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# ATTORNEYS FOR PLAINTIFF & CLASS MEMBERS

#### CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and correct copy of the foregoing was served on all opposing parties pursuant to the Federal Rules of Civil Procedure on March 6, 2013 via the following.

Via Facsimile: (612) 486-9191 and Via Email:
clark.marilyn@dorsey.com and christensen.doug@dorsey.com
Douglas Christensen &
Marilyn Clark
DORSEY & WHITNEY LLP
50 South Sixth Street, Suite 1500
Minneapolis, MN 55402-1498
ATTORNEYS FOR DEFENDANTS

/s/ Ricardo J. Prieto Ricardo J. Prieto

### IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

PIER NIEDDU, on Behalf of Himself	§	
and Others Similarly Situated,	§	
Plaintiff,	§	
	§	CIVIL ACTION NO. 4:12-cv-02726
VS.	§	
	§	
LIFE TIME FITNESS, INC., LTF CLUB	§	
MANAGEMENT CO., LLC,	§	
and LTF CLUB OPERATIONS CO.,	§	
INC.,	§	·
Defendants.	§	

#### NOTICE OF PENDENCY OF FLSA CLASS ACTION

# PLEASE READ THIS NOTICE CAREFULLY - IT MAY AFFECT YOUR LEGAL RIGHTS

TO: [NAME]

[LAST KNOWN ADDRESS]

RE: Fair Labor Standards Act Lawsuit Filed Against LIFE TIME FITNESS, Inc.

# I. Why Have I Received This Notice?

The purpose of this Notice of Pendency of FLSA Class Action ("Notice") is to inform you of the existence of a collective action lawsuit in which you are potentially eligible to participate because you may be "similarly situated" to the Named Plaintiff, Pier Nieddu (the "Named Plaintiff"). This Notice is also intended to advise you of how your rights under the Fair Labor Standards Act ("FLSA") may be affected by this lawsuit, and to instruct you on the procedure for participating in this lawsuit, should you decide that it is appropriate and should you choose to do so.

# II. What Is The Lawsuit About?

On September 11, 2012, the Named Plaintiff brought this lawsuit against Defendants LIFE TIME FITNESS, INC., LTF CLUB MANAGEMENT CO., LLC, and LTF CLUB OPERATIONS CO., INC., ("LIFE TIME FITNESS") on behalf of himself and other "similarly situated" employees. The lawsuit alleges that LIFE TIME FITNESS failed to pay compensation to these employees as required by the FLSA. Generally, the provisions of the FLSA require an employer to provide an employee a required minimum wage and additional compensation or

overtime pay to an employee for all hours over forty (40) hours per week that the employee works, unless that employee is properly classified as "exempt" from the overtime provisions of the FLSA. The FLSA provides that to qualify for exempt status, commissioned employees' earnings for a given pay period must equal at least one and a half times the applicable minimum wage based on the number of hours worked. The Named Plaintiff in this lawsuit claims that LIFE TIME FITNESS inappropriately compensated him under this exemption such that his earnings for a given pay period were less than at least one and a half times the applicable minimum wage based on the number of hours worked.

The Named Plaintiff brought this lawsuit in the United States District Court for the Southern District of Texas, Houston Division. The Named Plaintiff is suing to recover unpaid compensation for the period after September 11, 2009. This lawsuit is currently in the early pretrial stage.

LIFE TIME FITNESS has denied the Named Plaintiff's allegations that it engaged in this or any other inappropriate practice under the FLSA. Further, LIFE TIME FITNESS maintains that it exercised good faith in its application of the FLSA to its employees.

### III. Who May Participate In This Lawsuit?

The Named Plaintiff seeks to sue on behalf of himself and also on behalf of other employees with whom he is similarly situated. Specifically, the Named Plaintiff seeks to sue on behalf of any and all LIFE TIME FITNESS hair stylists paid on commission (and not paid an hourly wage), who, at any time between September 11, 2009, and the present have not been paid earnings for a given pay period sufficient to equal at least one and a half times the applicable minimum wage based on the number of hours worked. Such individuals are Potential Members of the Collective Action.

This Notice is only for the purpose of determining the identity of those persons who wish to be involved in this case and has no other purpose. Your right to participate in this lawsuit may depend upon a later decision by the United States District Court that you and the Named Plaintiff actually are "similarly situated."

# IV. How Do I Participate In This Lawsuit?

If you fit the definition set forth in Paragraph III above, you may choose to participate in this lawsuit. Enclosed with this Notice you will find a "Consent to Become a Party Plaintiff" form. If you choose to join this lawsuit, and thus participate in any recovery that may result from this lawsuit, you may join this lawsuit (that is, you may "opt in") by mailing, in the addressed and postage paid envelope enclosed for your convenience, the "Consent to Become a Party Plaintiff" form to the Clerk of the United States Court of the Southern District of Texas ("Clerk of Court") at the following address: David J. Bradley, Clerk of the United States Court of the Southern District of Texas, Houston Division, P.O. Box 61010, Houston, TX 77208.

The form must be received by the Clerk of Court before 4:30 p.m. on [30 days from date of mailing]. Please note that regardless of when the form is mailed, it must be received by the Clerk of Court on or before the date indicated above.

### V. What Effect Does Joining This Lawsuit Have On My Legal Rights?

If you choose to join in the suit, you will be bound by the Judgment of the Court, whether it is favorable or unfavorable. You also will be bound by, and will be given your appropriate share of, any settlement that may be reached on behalf of the members of the collective action.

You will not be required to pay attorneys' fees directly. The attorneys for the members of the collective action are being paid on a contingency fee basis, which means that if there is no recovery, there will be no attorneys' fees chargeable to you. If there is a recovery, the attorneys for the members of the collective action will receive a part of any settlement obtained or money judgment entered in favor of all members of the collective action.

If you choose to join in the suit, you will not be required to pay any court costs and fees directly. The attorneys for the members of the collective action have agreed to pay for all court costs and fees incurred by the members of the collective action, including costs and fees that may be assessed against the members of the collective action if LIFE TIME FITNESS prevails in this lawsuit.

By joining this lawsuit, you designate the Named Plaintiff as your agent to make decisions on your behalf concerning the litigation, the method and manner of conducting this litigation, the entering of an agreement with the Named Plaintiff's counsel concerning attorneys' fees and costs, and all other matters pertaining to this lawsuit. These decisions and agreements made and entered into by the Named Plaintiff will be binding on you if you join this lawsuit.

While this suit is proceeding, you may be required to respond to written questions, sit for depositions and/or testify in court.

Federal law prohibits LIFE TIME FITNESS from discharging or in any other manner discriminating against or disciplining you because you have exercised your rights under the FLSA.

# VI. What Effect Does Not Joining This Lawsuit Have On My Legal Rights?

If you choose not to join this suit, you will not be affected by any judgment or settlement rendered in this case, whether favorable or unfavorable to the members of the collective action. If you choose not to join this lawsuit, you are free to file your own lawsuit, subject to any defenses that might be asserted. The pendency of this suit will not stop the running of the statute of limitations as to any claims you might have until you opt into it or file your own lawsuit.

# VII. Who Are The Attorneys For The Members Of The Collective Action?

If you choose to join this suit, your interests will be represented by the Named Plaintiff through his attorneys, as counsel for the members of the collective action. Counsel for the members of the collective action are: Martin A. Shellist, Esq. and Ricardo J. Prieto, Esq., Shellist Lazarz Slobin LLP, 11 Greenway Plaza, Ste. 1515, Houston, TX 77006, Tel. (713) 621-2277.

Further information about this Notice or questions concerning this lawsuit may be obtained by writing or telephoning the Named Plaintiff's counsel at the address and telephone number stated above.

#### VIII. Who Are The Attorneys For LIFE TIME FITNESS?

The attorneys for the Defendant LIFE TIME FITNESS are Douglas R. Christensen, Esq., Marilyn Clark, Esq., and Sarabeth Ackerman, Esq., Dorsey & Whitney LLP, 50 South Sixth Street, Suite 1500, Minneapolis, MN 55402-1498, and Scott M. Nelson, Esq. and Emily Harbison, Esq., Baker & McKenzie LLP, 711 Louisiana, Ste. 3400, Houston, TX 77002.

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INC.,	§	
Defendants.	§	

#### **CONSENT TO BECOME A PARTY PLAINTIFF**

By my signature below, I represent to the Court that I meet the definition contained in Paragraph III of the accompanying Notice of Pendency of FLSA Class Action describing "Potential Members of the Collective Action."

I hereby authorize the filing and prosecution of the above-styled FLSA action in my name. Further, I designate the Named Plaintiff as my agent to make decisions on my behalf concerning the litigation, the method and manner of conducting this litigation, the entering of an agreement with the Named Plaintiff's counsel concerning attorneys' fees and costs, and all other matters pertaining to this lawsuit.

SIGNATURE (Sign your name)	
(Print your name)	
(Street Address)	
,	
(City, State, Zip)	
(Telephone number)	
(Social Security number)	

Please return this form on or before 4:30 p.m. on [30 days from date of mailing] to:

Clerk of the United States Court of the Southern District of Texas, Houston Division David J. Bradley, P.O. Box 61010, Houston, TX 77208